

# Juaquin Cano Jr

## AI-Native Full-Stack Developer | Founder, Krisp LTD

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### SUMMARY

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Full-stack developer who builds and ships internal business tools and GTM software end-to-end — from stakeholder discovery through architecture, deployment, adoption, and maintenance. Founder of an AI automation agency delivering production applications for real clients. Daily power user of Claude Code and AI-native development workflows: spec-driven planning, parallel agent orchestration, MCP server integrations, and adversarial multi-agent code audits. Repeated pattern of identifying an operational pain point, prototyping fast, and iterating a working tool into production software that teams rely on.

### SKILLS

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**Languages & Frameworks:** TypeScript, JavaScript, Python, React 18/19, Next.js (App Router), Node.js, Tailwind CSS, SQL (Postgres)

**AI-Native Development:** Claude Code (daily driver), Claude API, Gemini API, LLM app development (API- and MCP-embedded), MCP servers (Supabase, Vercel, Gmail, Calendar, Drive), custom Claude Code skills & slash commands, multi-agent orchestration, n8n agent workflows, Cursor

**Backend & Data:** Supabase (Postgres, Auth, RLS, migrations), REST API design & third-party integrations (Apollo.io, RentCast, Google Places/Sheets/OAuth, Resend, Twilio), web scraping (Playwright, BeautifulSoup), zod validation

**Cloud & DevOps:** Vercel, Render, Docker, GitHub Actions, scheduled cron pipelines, CI, Vitest + Playwright testing, Git (feature-branch + PR workflow)

### EXPERIENCE

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#### Founder & Principal Developer — Krisp LTD (AI Automation Agency)

2020 – Present | Golden, CO

- Run an AI consulting practice end-to-end: audit a client's operations, identify the AI/automation opportunity, scope the engagement, and ship the working software — the same build-measure-iterate loop across lead gen, real estate, construction, and nonprofit clients.
- Built and deployed **FlipIQ**, a multi-tenant fix-&-flip deal analyzer and lead machine (Next.js 15, React 19, Supabase RLS, Vercel): automated FSBO/Craigslist lead scraping, ARV comps via Redfin + RentCast, 70%-rule deal scoring, drag-and-drop pipeline, and shareable lender reports — **436 automated tests, 25 SQL migrations, 282 commits**, with fail-closed API budget enforcement backed by atomic Postgres RPCs.
- Delivered a production assessment platform for a church client, **live at gifts.devchurch.com**: 72-question scoring engine across 24 dimensions, branded automated email reports (Resend), Google Sheets datastore behind swappable interfaces, 163 unit + 4 e2e tests, and full client handoff documentation. Diagnosed and fixed a silent scoring-tie bug post-launch with a blind tap-to-rank feature co-designed with the client.
- Built **Drill Radar**, a tubular-goods sales-intelligence SaaS: a 7-state oil & gas permit scraping fleet (Python/Playwright) running on a daily production cron, decision-maker enrichment via Apollo.io with credit-budget governance, and a web CRM with pipeline KPIs, outreach tracking, and commissions — **8,500+ wells, 560+ operators, 475 decision-maker contacts**.
- Sold and delivered an AI lead-generation system for an industrial pipe & tubing distributor; scoped and proposed an AI submittal-automation system (Smartsheet + Power Automate + LLM keyword extraction) for a mechanical contractor.
- Built an internal agency operating system on Claude Code: custom research/outreach/audit agents with Gmail and Calendar MCP integrations, a local analytics dashboard with a test suite, and human-in-the-loop governance (nothing sends without approval).

#### Assistant Director of School Based Services — Fully Liberated Youth (FLY)

2021 – Present | Denver, CO

- Lead school-based youth services programming — staff, school-partner, and stakeholder management for a Denver nonprofit.
- Identified the org's reporting gap and **built the FLY impact analytics dashboard unprompted, outside my role**: React 18 + TypeScript + Supabase on Vercel, covering program metrics, demographics, multi-year trends, financials from IRS 990 data, and a Grant Report Center with deadline tracking and export builders — now used by staff and leadership for grant reporting.
- Engineered it to nonprofit data-safety standards: Google OAuth with domain allowlisting, staff-only database reads with token-gated sync writes, PII scrubbing pipelines that anonymize raw youth-services exports before import, and a scheduled GitHub Actions data sync.
- Shipped supporting automations including structured meeting-notes generation, and delivered client-facing documentation (setup guides, data maps, staff release notes) for non-technical users.

## SELECTED PROJECTS

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- **FlipIQ** — [flipiq-keenos-projects-9805a835.vercel.app](https://flipiq-keenos-projects-9805a835.vercel.app) · multi-tenant SaaS, 436 tests, production cron scraping
- **DEVO Gifts Assessment** — [gifts.devochurch.com](https://gifts.devochurch.com) · live client platform on custom domain
- **Drill Radar** — [lead-tracker-lovat.vercel.app](https://lead-tracker-lovat.vercel.app) · 7-state data pipeline + sales CRM with demo/paywall mode
- **Sermon Analyzer** — Next.js app with embedded LLM inference: audio ingestion (ffmpeg) analyzed via Gemini API, with Supabase, Twilio, and Resend integrations
- **Colorado Juvenile Justice Navigator** — [github.com/Keeno5280/colorado-jj-navigator](https://github.com/Keeno5280/colorado-jj-navigator) (public) · informational app for justice-involved youth and nonprofit providers
- **LectureLens** — [github.com/Keeno5280/LectureLens](https://github.com/Keeno5280/LectureLens) (public) · study app with n8n AI-tutor and schedule-parsing agent workflows

## PROFESSIONAL DEVELOPMENT

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- **Anthropic Academy** — **Claude Code path** (Claude Code 101, Claude Code in Action) — in progress, 2026
- **Anthropic Academy** — **Claude API & MCP developer courses** — in progress, 2026
- **Salesforce Trailhead** — **AI Associate certification track** — in progress, 2026